FIRST CLASS SERVICES FOR FIRST CLASS PROVIDER

ISGUS

Fully integrated Time Management and Access Control with ZEUS®
at Mayflex UK Ltd.

Mayflex is a successful, privately owned, highly respected trading and distribution company. They have a proven track record in partnering with installers and integrators. Their Head Office is situated in Birmingham with offices in London & Dubai, from where they serve their international customer base.

They are a growing force in the international distribution of cabling infrastructure, networking and electronic security products. Through dedication to customer service, providing a comprehensive and complimentary product range and by remaining at the forefront of technical innovation, Mayflex is committed to becoming the partner of choice.

From their UK head office and central warehousing facility, they provide best of breed products to customers across Europe. Their growing base of clients across the Middle East and African regions are supported via their stock and local sales and service centers in Dubai and Saudi Arabia.

In December 2008, they opened their Hong Kong office aiming to both enhance their supplier relations in the Asia-Pacific region and also begin the task of

introducing a new range of products to local integrators and distributors.

Doug Boddington, ISGUS UK Sales Director says "when we were approached by Tracy Hillifer, Operational H. R. Manager for Mayflex, she had a very definite brief for us. Because of continuous growth at Mayflex, they needed a new, very reliable, replacement Time Management and Access Control solution to cope with this momentum. "The new system must be fully integrated and we expect first class on-line software support from the supplier, it is of paramount importance to us" stated Tracy in the initial phase of this project.

Asking Tracy Hillifer and Adam Howard, Operational I.T. Manager, what had been their main criteria when deciding to choose the ISGUS ZEUS® software, they

both said they wanted the firm reassurance of working in conjunction with an established company with a proven reputation for reliable software and hardware.

What were the specific requirements that ZEUS® needed to fulfill? Tracy says "integrated Time Management & Access Control must both operate from the same software in order to avoid duplicated employee data". They also required the automatic payroll link to their Sage system, in order to cope with the company's present and long term growth. With 200 employees currently and their new ZEUS® system allowing for 300 employees, their carefully managed growth strategy will be seamlessly absorbed.

Installation of the solutions was very carefully managed by ISGUS, with both old and new systems operating simultaneously side by side. The ISGUS engineer said "for a time the staff were using two badges, one for the old system and one for the new as we could not compromise their site security".

Tracy and Mary Mason, H.R. Administrator, both commented that since the system had been installed they are pleased to report there has not been any system downtime, as both software and the IT7001 terminals have proved totally reliable. They very much like the new features that ZEUS® provides and their colleagues have reported how easy the system is to use e.g. to add holidays or sickness onto the system via the Diary and Bookings Screen. Also, the contact-free ISGUS Prox key fobs are proving very popular as well.

Mary established a good working relationship with her dedicated on-line software support engineer at ISGUS UK. His role has been to assist and guide her through the early stages, following on from training and familiarisation with the software and offering continued support thereafter.

In the next couple of months their link to payroll will be initiated, along with the automatic email reports function which they have just purchased.
ISGUS UK and Mayflex look forward to a long and successful working relationship, and appreciate the possibilities with ZEUS® in terms of Mayflex's expansion plans and international growth in the future.

Doug Boddington (ISGUS UK Sales Director) and Mary Mason (Mayflex H. R. Administrator)

CURRENTLY IN USE

Software:
» ZEUS® Time Management
» ZEUS® Access Control

Hardware:
» 19 IT 400 Access terminals
» 2 IT 7001 T&A terminals